



# USDA BROILER MARKET NEWS REPORT

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Market News Branch



## NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices for next week's trading are mostly trending unchanged. Trade sentiment was generally steady, barely steady to weak in the Northeast. Demand was mostly quiet to moderate, occasionally fairly good. Supplies were generally adequate with heavier weights close in parts of the Northeast, but more available in the West. In the parts structure, trading was spotty to moderate with most activity occurring in the South. Availability was close balanced for bone-in breasts, all other parts sufficient. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

**Preliminary report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 08/30-09/04/99 (cents per lb)

US GRADE A (Including branded product)			COMPOSITE	
AREAS	MAJORITY	RANGE	WTD AVG	LOADS
Bos/New Eng	TFEWR	—		
Chicago	51.00-55.00	48.00-63.75	54.88	23
Cincinnati	TFEWR	—		
Cleveland	TFEWR	—		
Denver	65.50	—		
Detroit	TFEWR	—		
Los Angeles	66.00	—		
New York	53.00-55.00	—		
Philadelphia	TFEWR	—		
Pittsburgh	TFEWR	—		
St. Louis	TFEWR	—		
San Francisco	66.50	—		
Southeast Area FOB Dock Equivalent				
Mississippi	60.50-62.00	52.50-64.00	60.74	82

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 61.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
577	53.00-69.00	61.14
Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:		
ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	198.50	4,096
BREASTS - WHOLE	96.00	1,823
THIGH MEAT - B/S	59.50	562
LEG QUARTERS	22.50	8,102
WINGS	52.50	2,967

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

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**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was steady. Demand was mostly fair with better movement expected next week due to upcoming holiday interest and possible first of the month business. Supplies were usually sufficient to handle current needs. In the parts structure, trading was mixed, best for breast items, fair to moderate for all others. Availability was balanced to closely cleared. In production areas, live supplies were moderate at mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** The market tone was generally steady. Preliminary majority prices were unchanged from last week. Offerings were adequate overall. Buyers focused on immediate needs with interest in additional product light. Retailer demand was fairly good. Dealers anticipated satisfactory weekend clearances. Trade sentiment was generally steady on all parts.

**MIDWEST REGION BROILER/FRYERS** Preliminary majority prices for next week's deliveries were unchanged into Chicago and TFEWR elsewhere. Whole fryer trade sentiment was mostly steady. Retail demand was irregular, slow to fairly good. Food service movement was slow in the St. Louis area and very light to moderate elsewhere. Floor stocks were adequate with dealers trying to maintain close balance. Sizes were generally desirable. Parts trading was mostly of a light and spotty nature. Supplies of all items were adequate with bone-in breasts in close balance. Trade sentiment was fully steady on dark meat items, balance of items mostly steady.

**NORTHEAST REGION BROILER/FRYERS** Trucklot buying interest on ready-to-cook whole broiler/fryers was fair at best. Offerings were more than sufficient to cover immediate trade requirements. Movement through most retail and distributive establishments was light and typical of a last week of the month. The market tone was barely steady to weak in some instances. In the parts market, product was usually adequate to handle the limited and cautious buyer interest.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was fair to moderate at best. Seller offerings ranged adequate to ample and were in the closer balance on the 3.5 and 4.0 sizes. Live supplies were mostly moderate; weights were mixed in a range of light to heavy. Processing schedules were moderate to heavy. Less than trucklot asking prices were unchanged at 55 to 67 cents. Trade sentiment was mostly steady. In the parts complex, bone-in breasts were adequate and generally well balanced. Boneless skinless breasts were barely adequate to fully adequate. Leg cuts and wings were in irregular balance, but were at least adequate overall.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S. GRADE A		
RANGE		54-71
WEIGHTED AVERAGE		58.81
NO. OF BOXES		7,660
CUMULATIVE	08/23/99-08/27/99	59.12
	08/24/98-08/28/98	72.05
NO. OF BOXES	08/23/99-08/27/99	40,346
	08/24/98-08/28/98	41,637

\*6 of 8 plants reporting.

AUG 26, 1999

**SOUTHERN STATES BROILER/FRYER PARTS**

AUG 27, 1999

ITEM	POUNDS				POUNDS				WEEKLY	
	(000)	RANGE	MAJORITY	WTD AVG	(000)	RANGE	MAJORITY	WTD AVG	(000)	WTD AVG
BREAST - B/S	678	186.00-228.00	190-200	206.35	752	186.00-228.00	190-200	205.52	3,615	205.11
TENDERLOINS	151	150.00-200.00	155-195	183.84	181	150.00-200.00	150-155	178.23	681	176.96
BREAST - LINE RUN	TOO FEW TO REPORT				160	95.00-98.00	-	97.10	614	96.27
FRONT HALVES	55	86.50-89.00	-	87.41	TOO FEW TO REPORT				622	88.45
LEGS	128	30.00-36.00	30-31	30.69	128	30.00-36.00	30-31	30.69	608	30.74
LEG QUARTERS (BULK)	338	18.00-20.50	19-20	19.08	422	18.00-21.00	19-20	19.67	1,881	18.94
LEG QUARTERS (4/10)	1,197	20.00-23.00	21-22	21.52	1,457	20.00-23.00	21-23	21.77	6,431	21.48
WINGS (WHOLE)	86	49.00-52.00	-	50.40	86	49.00-52.00	-	50.40	425	51.88
WINGS (CUT)	387	60.00-70.00	60-61	62.07	467	56.00-70.00	60-61	61.73	2,038	61.29
DRUMSTICKS	TOO FEW TO REPORT				TOO FEW TO REPORT				40	36.00
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				40	36.00
B/S THIGHS	TOO FEW TO REPORT				45	53.00-65.00	-	55.67	175	58.94

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS\*\*\*\*\*  
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TRADING FOR AUG 26, 1999 — F.O.B. DOCK.

TRADING FOR AUG 27, 1999 — F.O.B. DOCK.

RANGE		TODAY'S AVERAGE	RANGE		TODAY'S AVERAGE	5-DAY AVERAGE
52.25 - 54.75		53.25	52.00 - 55.00		54.11	53.55

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS**

PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

Trucklot buying activity was spotty as dealers limited receipts and were reluctant to hold heavy inventories. Offerings were at least adequate for the limited and cautious buyer interest. Retail and distributive movement was light and typical of a last week of the month. The market tone remained cautiously steady.

ITEM	AUG 26, 1999			AUG 27, 1999			WEEKLY	
	CURRENT NEG	WTD		CURRENT NEG	WTD		WTD	
	TRADING*	AVG**	VOL/LBS	TRADING*	AVG**	VOL/LBS	AVG	VOL/LBS
BREAST - B/S	195-200	197.87	471,502	195-200	200.72	496,560	197.77	2,229,542
TENDERLOINS	150-155	154.55	44,920	150-155	155.11	53,400	155.02	256,890
BREAST - WITH RIBS	92-93	100.00	211,240	92-93	99.38	240,440	98.71	1,096,400
BREAST - LINE RUN	92	95.24	114,720	92	94.38	95,120	95.94	522,060
LEGS	30-31	32.54	208,000	30-31	32.62	236,720	33.91	991,280
LEG QUARTERS (BULK)	20-21	21.50	305,440	20-21	21.46	7,552	21.60	1,749,067
DRUMSTICKS	34-35	35.65	73,590	34-35	34.76	104,740	34.85	435,910
THIGHS	20-21	31.58	53,680	20-21	30.73	80,790	29.50	362,440
B/S THIGHS	70-71	69.78	56,720	70-71	70.97	42,160	70.37	197,670
WINGS (WHOLE)	49-50	57.12	169,640	49-50	55.69	215,600	56.62	904,200
BACKS AND NECKS (STRIPPED)	10-12	12.01	15,440	10-12	12.18	34,840	12.02	121,160
LIVERS (5 POUND TUBS)	50-55	54.63	14,432	50-55	55.08	20,768	53.41	72,584
GIZZARDS (HEARTS)	40-45	43.92	27,520	40-45	43.42	45,760	44.01	162,950

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	AUG				AUG			
	ESTIMATED	ACTUAL	WTS	AVG	ESTIMATED	ACTUAL	WTS	AVG
ALA	4,035	3,861	3,795	5.07	4,94	4,188	4.95	
ARK	5,755	5,200	5,062	4.69	4.71	5,643	4.62	
DELMARVA	2,546	2,481	2,423	5.00	4.98	2,603	4.89	
KY-LA-TN	1,872	1,818	1,735	4.30	4.47	1,849	4.31	
MISS	3,173	2,758	2,700	4.98	4.80	2,729	4.73	
NC	2,873	2,597	2,538	5.51	5.49	3,259	5.45	
TEXAS	2,835	2,047	2,001	4.47	4.46	1,941	4.50	
TOTAL	23,089	20,762	20,254	4.88	4.85	22,212	4.79	
MON-FRI	105,995(A)					102,951(A)		

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 27-Aug and 28-Aug-99 is estimated to be 34,544,000 up 3.64 percent from a week ago and down 0.4 percent from a year ago.

(Last week 33,331,000; last year 34,695,000)

Weekly broiler-fryer slaughter under federal inspection for the week

ending 28-Aug-99 is estimated to be 156,574,000 head up 1.7

percent from a week ago, and up 5.1 percent from a year ago

(Last week 154,016,000 Last year 149,014,000)

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY DELIVERED TO RETAILERS**

	RANGE
FRESH FRYERS	81-83
ROASTERS 4# & UP	82-90
HENS UNDER 5#	-
HENS OVER 5#	83-88
DUCKS	135
RABBITS-WHOLE	309
RABBITS-CUT UP	326

**SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
FRESH FRYERS	DRY PACK 107
	ICE PACK 93-98
ROASTERS 4# & UP	DRY PACK 112
	ICE PACK 104
HENS OVER 5#	DRY PACK 98
	ICE PACK 92
DUCKS	149-166

**YOUNG CHICKENS SLAUGHTERED** Under federal inspection, classified by live weight, week ending August 14, 1999 (Preliminary),

	(A) Fast food/ Food service	(B) Retail	(C) Deboning
	4.20 Lbs & down	4.21-5.25 Lbs	5.26 Lbs & Up
	THOUSANDS		

Head	38,751	41,434	31,176
Avg Weight	3.77	4.83	5.99
% of total /1	35%	37%	28%
COMPARISONS			
Last week	35,511	38,302	29,304
Avg Weight	3.72	4.82	5.95
% of total /1	34%	37%	28%
Same week, yr ago /2	38,067	50,033	21,204
Avg Weight	3.85	4.81	6.06
% of total /1	35%	46%	19%
To date/1999	1,054,707	951,563	1,346,898
To date/1998	1,130,523	1,180,761	929,608

/1 May not total to 100% due to rounding.

/2 Comparable week.

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

#### **LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

WEEK ENDING 21-Aug-99 (PRELIMINARY)

	YOUNG CHICKENS	LIGHT HENS	HEAVY HENS	TOTAL HENS	DUCKS
	THOUSANDS				
HEAD	154,016(A)	1,952	1,564	3,516	400
AVGWT	4.81	3.34	7.46	5.17	6.46
LAST WEEK	153,926	1,910	1,542	3,452	467
YR AGO	152,481	2,067	1,307	3,374	449
AVGWT	4.66	3.46	7.82	5.15	6.39
TO-DATE/1999	5,005,658	70,830	45,199	116,029	14,578
TO-DATE/1998	4,817,238	69,432	41,690	111,122	14,894

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 155.5 million head. Estimated U.S. slaughter for this period 155.9 million head or 0.4 million head more than or 100 percent of estimated fryers available.

**EAST PETERSBURG POULTRY-- DATE OF AUCTION** AUG 17, 1999  
PRICES PAID PER POUND, EXCEPT AS NOTED

	RANGE	RANGE
Banty Hens	1.50 - 3.25ea.	Pekin Ducks .28 - .38
Banty Roosters	2.50 - 6.00ea.	Pigeons 1.75 - 2.25ea.
Bunnies	1.00 - 5.50ea.	Pullets 4-6 .60 - .84
Crossbred Fowl 5-9	.50 - .98	Rabbits 4-6 .60 - 1.08
Crossbred Roosters 4-6	.40 - 1.24	Rabbits 7-11 .60 - .98
Crossbred Roosters 7-11	.50 - 1.12	Red Fowl 4-4.5 .40 - .62
Doves	3.50 - 4.50ea.	Red Fowl 5-6 .56 - .84
Geese 9-14	.20 - .34	Silgies .85 - 1.75ea.
Guinea Pigs	3.00 - 6.00ea.	White Pigeons 1.75 - 2.50ea.
Kid Goats	15.00 - 50.00ea.	
Leghorn Hens	.10 - .22	
Leghorn Roosters	.10 - .34	
Muscovy Ducks - Drakes	.46 - 1.02	
Muscovy Ducks - Hens	.58 - .94	

Total Coops Sold 724

#### **EASTERN REGION MISCELLANEOUS POULTRY**

FOR CURRENT DELIVERY FED-STATE FOR WEEK OF 23-AUG-99  
**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND	134	139-140
MOSTLY		
MIDWEST	119-124	120-125
MOSTLY	119-121	120-122

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	66-67	
VACUUM PACKED (6-9 PER BOX)	65-83	69-71

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-69.66
14 OZ.	66.96-76.14
16 OZ.	73.44-83.43

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT,WV

**CENTRAL REGION DUCKLINGS** Prices unchanged. Market tone steady. Demand was mostly fair to instances fairly good. Sizes were desirable to heavy. Prices paid to first receivers for 10-18oz boneless breast at \$4.65-5.25, legs at \$2.80-2.95, bone in legs at \$1.15-1.70, leg quarters at \$1.08-1.15, gizzards \$1.30-1.40, and wings at \$0.40-.60.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 23-AUG-99

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	117-119	118
MOSTLY		

#### **ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.**

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT	
JULY	17	160.3	155.4	103	4.98
	24	156.9	155.7	101	4.90
	31	157.4	156.4	101	5.96
AUGUST	7	154.4	156.8	98	4.68
	14	157.3	155.9	101	4.85
	21	155.9	155.5	100	4.81
YEAR TO DATE		5068.0	5028.7	101	
AUGUST	28		154.6		
SEPTEMBER	4		152.7		

#### **CALIFORNIA PLTRY SLTR UNDER FED. INSP** W/E 21-Aug-99 IN THOUSANDS

Broilers 4,866 HD, 26,276 lbs., Light Hens 200 HD, 566 lbs., Heavy Hens 0 HD, 0 lbs.

#### **BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

	THOUSANDS				
W/E	8/28/99	8/21/99	%CHG	8/29/98	%CHG
Broilers	156,574	*154,016	+02	*149,014	+05
Cattle	722	721	0	*709	+02
Hogs	1,897	1,854	+02	*1,936	-02
Under Federal Inspection					
* ACTUAL					

**NATIONAL CANNER FOWL**

Majority prices were unchanged on light cannery, and unchanged to slightly higher on heavies. Offerings were clearing but adequate for trade needs. Demand was moderate, but buyers were still closely watching further market developments. Undertone was steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

<b>LIGHT CANNER HENS</b>	<b>HEAVY CANNER HENS</b>
<b>(LINE RUN WITHOUT NECKS)</b>	<b>(WITHOUT NECKS)</b>
21.5-29 MAJORITY 25-26	32-39 MAJORITY 33-35

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

<b>LIGHT CANNER HENS</b>	<b>HEAVY CANNER HENS</b>
<b>(LINE RUN WITHOUT NECKS)</b>	<b>(WITHOUT NECKS)</b>
25.5-29.5 MAJORITY 26-27	33-39 MAJORITY 36.25-36.5

**EASTERN LIGHT**

Prices were unchanged. Demand was only fair for fully sufficient offerings. Processing schedules for next week are about normal. Undertone steady.

**SOUTHEAST HEAVY HENS**

Sales were too few to report prices. Demand was moderate for fully adequate offerings. Cannery were clearing. Processing schedules were normal.

**NORTH CENTRAL LIGHT LIVE HEN**

Prices were unchanged. Offerings of light fowl continue at least fully adequate for current processing requirements. Schedules mixed. Trade sentiment about steady.

**WEST COAST LIGHT**

Offerings easily adequate for current needs. Plants worked desired schedules.

**LIVE HENS**

Cents per pound, generally for slaughter the following week.

<b><u>HEAVY</u></b>	<b><u>RANGE</u></b>	<b><u>MAJORITY</u></b>
Southeast Heavy	TFEWR	(1)
Southeast Heavy	TFEWR	(2)
f.o.b. plant	TFEWR	
South Central Heavy	TFEWR	(1)
<b><u>LIGHT</u></b>	<b><u>RANGE</u></b>	<b><u>MAJORITY</u></b>
Eastern Light	0-0	(1)
Eastern Light	TFEWR	(2)
So. Central Light	TFEWR	(2)
No. Central Light	TFEWR	(1)
No. Central Light	0-.5	(2)
(1) Buyer Loading	(2) Producer Loading	

(TFEWR) TOO FEW TO REPORT